



e& enterprise

# Data Driven Innovation

Unleashing the Power of Generative AI

Q4 2023 e& enterprise Innovation Insights

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# Executive Summary

## **Generative AI: A Universal Catalyst for Innovation Across Industries**

Generative AI's impact extends across all industries, transcending boundaries to reshape the way businesses operate. Whether it is optimising supply chains in manufacturing, personalising customer experiences in retail or enhancing decision-making processes in healthcare, generative AI's transformative capabilities are ubiquitous. Its ability to streamline operations, automate tasks and provide data-driven insights empowers organisations across diverse sectors, fostering innovation and efficiency. In an increasingly interconnected world, generative AI serves as a unifying force, ushering in a new era of technological advancement and innovation for all industries.

## **Unlocking Opportunities: Generative AI's Potential for Organizational Growth**

Generative AI presents organisations with abundant opportunities amidst its specific challenges. These challenges, including data harmonisation and privacy, increasing computing needs, and data residency requirements, offer a platform for growth. Organisations can use Synthetic Data Solutions for privacy and insights, offer Computing Capacity as a Service (CaaS) for efficient scaling and implement Data Localisation Solutions for compliance and trust. These strategies pave the way for organisations to address the unique challenges of generative AI and fully embrace its inherent opportunities in the evolving data landscape.

## **Strategic Collaborations: Maximizing Generative AI's Value Proposition**

To fully harness the potential of generative AI and cover the entire value chain effectively, a strategic partnership approach is imperative. Collaborating with AI model development experts provides organisations with access to specialised knowledge, high-quality data sources and ethical expertise vital for successful model deployment. These partnerships facilitate responsible data collection and utilisation, ensuring that generative AI models not only meet statistical accuracy standards but also adhere to ethical guidelines and societal concerns. This approach enables organisations to push the boundaries of AI-driven creativity and problem-solving while ensuring a comprehensive value proposition across all aspects of the generative AI value chain.

# Introduction

Today, **everyone is eager to engage in conversations about generative AI**. Questions about its potential, upcoming developments, concerns and the opportunity for profit have taken centre stage.

Nonetheless, the progress of generative AI has been under scrutiny since 2020. It was not until **late 2022** that generative AI made its grand **entrance into the mainstream spotlight**, all thanks to the ground-breaking **launch of ChatGPT**.

This remarkable chatbot, imbued with the **ability to engage in strikingly human-like interactions**, was the brainchild of OpenAI. ChatGPT's debut captivated the public's imagination, sparking widespread fascination.

**By 2025,** an impressive 30% of businesses will have effectively adopted an AI-enhanced approach to development and testing.

**By 2026,** generative design AI is expected to revolutionise website and mobile app development, automating a staggering 60% of the design workload.

**By 2027,** almost 15% of new apps will be entirely created by AI, without the need for human intervention.

# Generative AI & the Power of Data

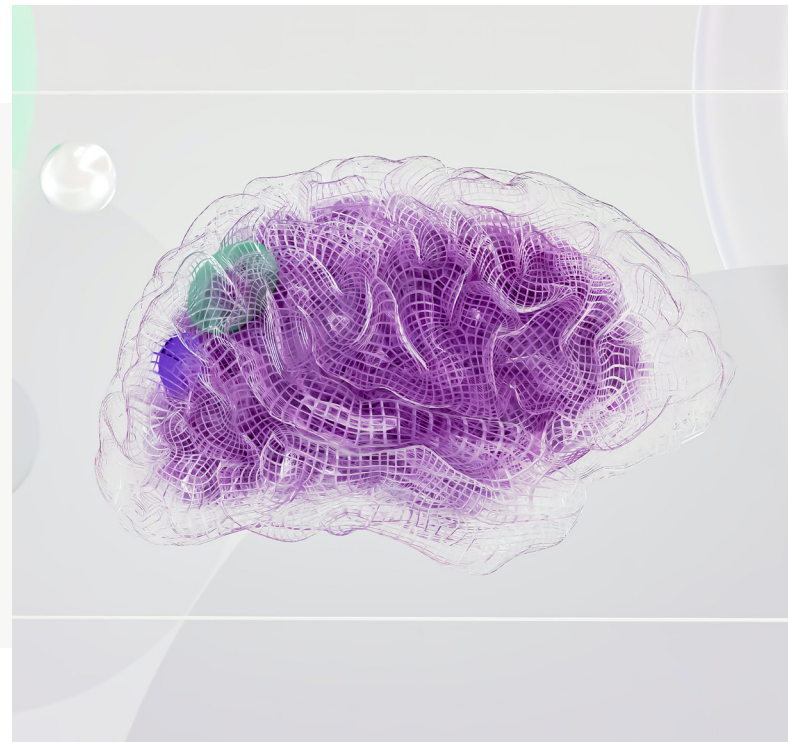


## Definition of Generative AI

Generative AI is a **cutting-edge subset of artificial intelligence**. Unlike traditional AI models that primarily focus on processing and analysing existing data, generative AI possesses a unique capability—it **creates new data, content or other outputs**. At its core, generative AI is an innovator's dream, wielding the power to generate text, images, music and more autonomously. **It operates by learning patterns and structures from vast datasets**, allowing it to generate novel and contextually relevant content. This ground-breaking technology serves as a **catalyst for innovation**, fuelling creative endeavours across various domains.

## The Power of Data

Data, often referred to as the lifeblood of the digital age, is the **bedrock upon which generative AI thrives**. It is not just any data, but **quality data**, that serves as the fuel **driving AI models** to achieve remarkable feats. Quality data encompasses **accurate, diverse and well-structured information** that serves as the foundation for AI training. Without robust data, generative AI would lack the context and knowledge necessary **to produce meaningful and creative outputs**. The synergy between data and generative AI is profound, as the former provides the latter with the raw materials for innovation.



# How Generative AI Works

Generative AI represents a **powerful paradigm in artificial intelligence** that revolves around the creation and extrapolation of data. At its core, **generative AI is a system designed to generate data and unveil novel structures** within existing datasets. It accomplishes this through two distinct but complementary approaches:

**Low-Rank Technique:** A sophisticated method that excels at **identifying recurring patterns and hidden regularities within data**, thereby enabling the system to **extrapolate and expand upon these**.

**Diffusion Models:** These are intricately linked to the concept of generative inverse problems. These models excel at **capturing the underlying processes that govern data distribution**, allowing the system to **generate new, plausible data points while shedding light on the intricate interplay of variables**.

In essence, generative AI serves as a creative force in the realm of artificial intelligence, **unearthing hidden insights, patterns and structures** that might otherwise remain concealed within vast datasets.

# Generative AI: Reshaping Organizations

Generative AI is harnessing its potential **to break departmental barriers** and seamlessly integrate parallel systems into a **unified data ecosystem**, delivering **game-changing benefits to an organisations' success**:

## Streamlining Back-End For Efficiency & Innovation

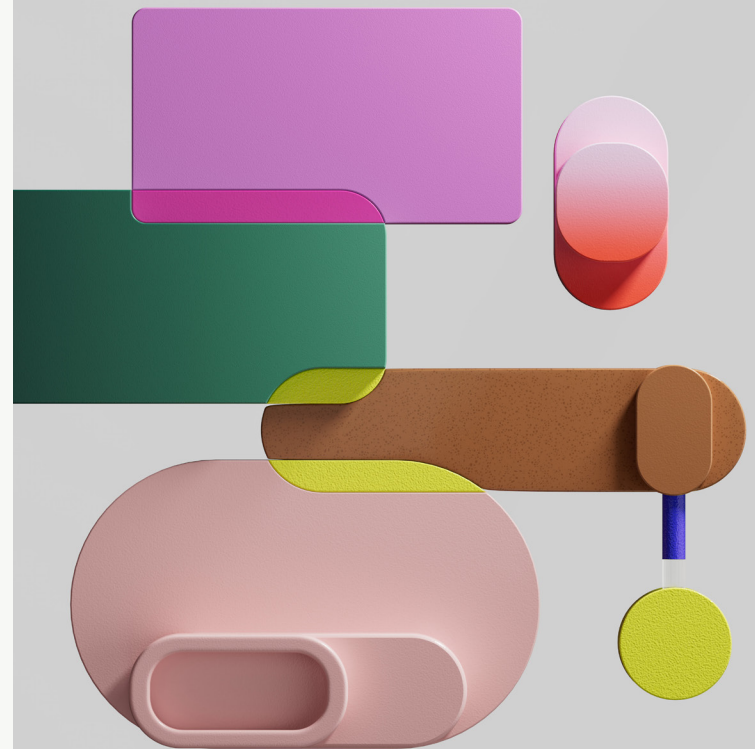
**Generative AI** has emerged as a **pivotal force in the pursuit of streamlined back-end operations**, and **e-commerce is a very good example**. Generative AI **enhances supply chain logistics** by optimizing inventory distribution without explicitly referencing inventory management. It also **assists in demand forecasting**, aiding businesses in adjusting procurement strategies proactively. Additionally, this technology **enables automated anomaly detection**, swiftly identifying irregularities in transactions or operations. The insights gleaned from **Generative AI drive operational efficiency**, allowing businesses to adapt swiftly to market changes and enhance their backend processes without directly impacting the customer-facing interface.

## Personalizing Front-End CX Leveraging Data Insights

At the forefront of the Generative AI revolution is the remarkable transformation in human interaction. **Generative AI powers chatbots and virtual assistants, delivering instant, human-like interactions** that bridge technology and personal connection. These AI-driven tools also **leverage conversational analytics to understand customer preferences and emotions, enabling businesses to offer personalised products and services**. This transformation leads to **more meaningful and efficient front-end interactions**, propelling businesses towards an innovative future.

## Enhancing Employees Productivity

**Generative AI** seamlessly integrates across both back-end and front-end operations, **empowering teams with tools and insights for streamlined operations, automation, and data-driven decisionmaking**. Companions—collaborative AI assistants—play a crucial role in boosting employee capabilities by offering real-time insights and suggestions, not only enhancing customer experiences but also **freeing up employees to focus on strategic initiatives and creativity**. Within software development, Generative AI revolutionizes productivity by generating code snippets, offering intelligent suggestions, and accelerating the coding process, ultimately enhancing software quality. **This bridge between back-end and front-end functions promotes innovation, job satisfaction, and business success** in today's dynamic landscape.



## Data Harmonization & Privacy

In the generative AI era, organisations grapple with the **intrinsic complexity and value of data** within interconnected ecosystems. **Organisations that can successfully harmonise and leverage their data assets will be better positioned to create comprehensive generative AI propositions** that span various industries and applications. By solving the data puzzle, they can **offer end-to-end solutions** that cater to evolving market demands. However, this pursuit also **raises substantial data privacy concerns**. Generative AI **models rely on massive personal datasets, risking exposure to unauthorised access and malicious use**. Additionally, they can be exploited to create convincing deepfakes, which pose **threats to truth, reputation and security**. Robust data privacy measures are paramount in this data-driven landscape.

## Computing Capacity

The **computing capacity** challenge of generative AI, particularly its **voracious appetite for Graphics Processing Units (GPUs)**, plays a pivotal role in unlocking its full potential. These GPUs serve as the **powerhouse behind the swift data processing and intricate neural network training vital for advanced AI applications**. As generative AI continues to push the boundaries of innovation, **organizations face the imperative of substantial investment in GPU infrastructure**. Successfully harnessing and scaling GPU resources **will empower organisations to tackle complex AI tasks**, fuel innovation and secure a competitive advantage in the dynamic landscape of generative AI.

## Data Residency

**Data residency's significance** is intricately **tied to the rise of hyperscale computing**, as it underscores the imperative for organisations to **navigate complex regulatory landscapes and establish robust security measures** when data often moves across borders for processing; this multifaceted approach is **critical in preserving data within a country's jurisdiction and safeguarding sensitive information**, both of which are pivotal for the successful implementation of generative AI initiatives.



# Opportunities in the Generative AI Market Race

## **Challenge: Data Harmonization & Privacy**

### **Opportunity: Leveraging Synthetic Data Solutions**

Synthetic data is artificially generated data that **mimics real-world data**. It can be used to train machine learning models, develop new products and services, and test existing systems **without exposing real-world data**. This makes it a valuable tool for addressing data privacy concerns.

**Digital Dubai has partnered with the Faculty AI to develop the synthetic data framework and build use cases for Dubai governments.**

While such applications are promising, **it is essential to approach synthetic data cautiously and consider it is use on a business case basis** for now.

## **Challenge: Meeting Growing Computing Capacity Needs**

### **Opportunity: Offering Computing Capacity As A Service (CaaS)**

To address the growing computational demands, **Computing as a Service (CaaS) offers a flexible and cost-effective solution**. CaaS providers enable businesses **to scale computational resources on-demand**, eliminating upfront investments and infrastructure management. This flexibility optimises resource allocation, reducing costs while ensuring businesses

have the computing power for data-intensive fields. For example, **Microsoft** offers a wide range of **GPU-powered instances**, powered by Nvidia's cutting-edge GPUs, **while G42** offers centres on the Condor Galaxy network, a new **generation of AI supercomputers** powered by Cerebras' Wafer Scale Engine.

## **Challenge: Insufficient Local Computing Capacity**

### **Opportunity: Implementing Data Localization Solutions**

**AI requires powerful computing power and data storage**, challenging on-premises use and **boosting the demand for advanced localised cloud infrastructure**. Microsoft announced a **new service** allowing customers to host their computing resources locally: **Azure Stack Edge Pro**. It is a **hybrid cloud solution that allows to**

**run Azure services on-premises**. The service is designed for those who need to run Azure services in **low-latency environments** or who need to **comply with data residency requirements**.

# Industry Specific Use Cases

**Generative AI's** transformative potential **extends across a multitude of industries**, redefining how we approach various challenges:

## Financial Services

Leveraging generative AI to **oversee portfolios, enhance the value of unstructured data, foster product innovation** and **streamline business operations**. Additionally, employing AI for **intelligent advisory services** and **revolutionising financial documentation processes**.



## Manufacturing

Utilising generative AI for **optimising product design**, boosting **operational efficiency**, implementing **live equipment diagnostics**, guaranteeing **transparency in the supply chain** and deploying **AI-driven maintenance assistants** for machinery upkeep.

## Energy

Employing generative AI for **demand forecasting, predictive maintenance, grid optimisation, and efficient energy trading**. It enhances renewable **energy integration, environmental impact assessment** and **disaster response** planning, while **optimising supply chains** and **reducing carbon emissions**.



## Automotive

Utilising generative AI to **streamline the design process, enhance autonomous vehicle development, predict maintenance needs** and **customise user interactions** making vehicles safer, more efficient and tailored to individual preferences.

# Industry Specific Use Cases

In each industry, **generative AI revolutionises practices and opens new avenues for innovation and efficiency**, demonstrating its broad-reaching impact:

## Retail

Employing generative AI to **optimise planograms**, enable **virtual try-on experiences**, fine-tune **pricing strategies**, enhance **product descriptions** and offer **tailored product recommendations** to customers.



## Healthcare & Life Science

Utilising generative AI for **ambient digital notetaking**, **medical data analysis**, **personalised medicine**, **healthcare support and operational efficiency**. It is also applied in **clinical development** to improve clinical trials, automate **research reporting** and optimise **trial enrolment processes**.

## Travel & Hospitality

Leveraging generative AI for **content generation**, **translation services**, **personalised recommendations**, **customer services** via chatbots and virtual assistants, **responsive pricing strategies** adjusted to demand and seasonality, and bolstered **security measures to prevent fraud** in bookings and reservations.



## Media & Entertainment

Using generative AI to **scale up** the production of **high-quality content**, enrich **subscriber experiences**, enhance **broadcast content**, automate **highlight generation and facilitate automatic content tagging** for efficient content management.

# Staying Ahead in Generative AI

The **organisations poised for success** in the generative AI landscape are those that can **identify and collaborate with the right partners to craft comprehensive solutions** covering model creation, execution platforms, domain-specific generative AI models and associated business applications. In this dynamic field, finding the right strategic partner is key to harnessing the full potential of generative AI and delivering tailored, value-driven solutions to clients.

## Building vs Buying vs Partnering Three Approaches to Generative AI

### Building

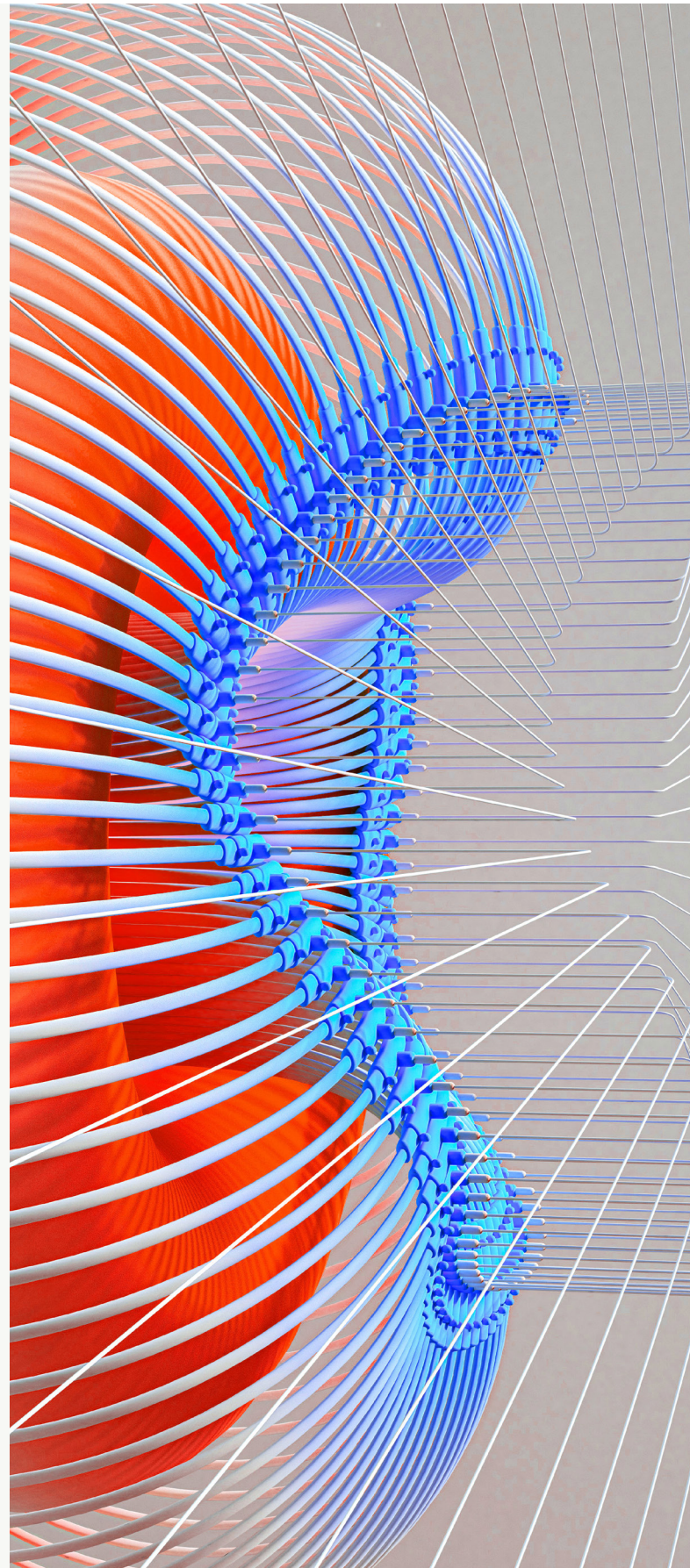
It is crucial to recognise the **substantial cost associated with developing advanced AI models** like GPT-4. Each release requires substantial investments, in addition to the **challenge of assembling a limited talent pool well-versed in generative AI technologies**. Furthermore, the availability of high-quality data, a critical fuel for these models, remains a bottleneck. The risk of model collapse due to **data limitations** is a significant concern. Even lower-quality data sources are predicted to be depleted by 2040, underscoring the urgency of addressing these challenges to sustain the generative AI momentum.

### Buying

An **emerging alternative** gaining traction is the **acquisition of pre-trained AI models** instead of embarking on in-house development. This approach can significantly reduce variable costs and circumvent the complexities of assembling specialised talent. However, **regional constraints** may come into play, with **models often exhibiting biases and limitations rooted in their training data**, causing issues like hallucinations and fairness concerns. **Ensuring ethical and safe outputs is also a challenge, as is protecting data privacy** during model training and interactions.

### Partnering

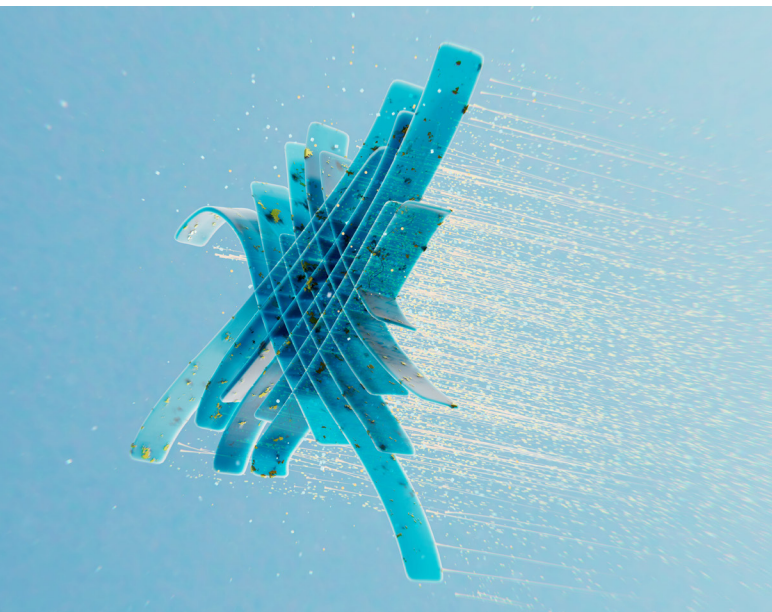
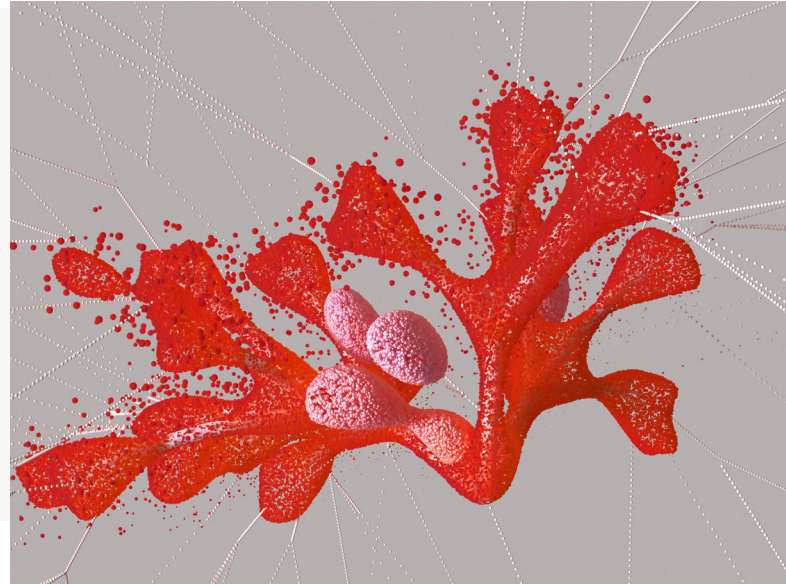
**Collaborating with AI model development experts** presents a highly advantageous option. This approach **provides organisations with access to specialised knowledge and high-quality data sources**, effectively addressing biases, ethical concerns and data privacy issues. Notably, **it eliminates the need for substantial in-house investments and the challenges associated with talent acquisition**, ensuring a cost-effective and efficient path to harnessing advanced AI models like GPT-4, all while **benefiting from the insights and expertise of seasoned professionals in the field**.



# Generative AI Ecosystem

## Cloud Providers

They offer **generative AI platforms and embed generative AI features into their cloud services**, allowing businesses to harness AI capabilities seamlessly. These partnerships provide access to **AI features such as natural language processing, image recognition and predictive analytics**. Generative AI features are **integrated into productivity tools** like document editors and collaboration software. Additionally, they **offer developer tools with AI capabilities**, making it easier for software engineers to build AI-powered applications and solutions.



## IT Consulting / SI Partners

They provide consulting and advisory services to **help businesses identify and implement generative AI solutions**. **Customised solution development** is another key offering, tailoring generative AI applications to meet specific business needs. **Integration services** are crucial for seamlessly incorporating generative AI into existing systems. These partners also offer **life cycle management services**, ensuring the continuous operation and optimisation of generative AI solutions.



## Tool Vendors

They **provide large language models** for various horizontal and industry-specific use-cases. Additionally, they **offer local models developed by regional research institutions and government bodies**. These partnerships enable businesses to **access a diverse set of AI tools and models** to address specific needs, **from language translation and sentiment analysis to industry-specific predictive models**.



# Generative AI Top Providers – e& enterprise

## IBM, Amazon & Google

IBM uses **watsonx architecture generative AI model** to help operationalise businesses. This **generative AI platform designed by IBM** is helping businesses in various sectors. It **integrates emerging generative AI capabilities, driven by foundation models and conventional machine learning**, into an extensive studio that covers the entire AI development cycle.

IBM has recently **launched the newly Granite series models**, which are part of IBM's generative AI models designed for enterprise apps. They are **large language models (LLMs)** similar to OpenAI's GPT-4 and ChatGPT, which **possess the capability to summarise, analyse, and generate text**.



**Amazon offers a variety of LLMs on an open-source basis** to develop solutions thanks to its partnership with **Hugging Face**. The company has also announced **Amazon Bedrock's availability, enabling AWS customers to build and scale generative AI apps**. Additionally, Amazon offers access to **Amazon Titan, foundation AI models designed to generate text, enhance search and personalisation**.

Amazon has recently revealed plans to leverage a **novel generative AI model to enhance user experiences across its Echo devices including Alexa**. The model will drive **more interactive encounters, encompassing body language, eye contact and gestures**.



Google **has two large language models (LLMs): PaLM-E, an embodied multimodal language model** trained to address vision, language and robotics, and **Bard, a pure language model**, using machine learning and natural language processing techniques to generate human-like text responses. Google has **integrated** these generative AI technologies into **its suite of workplace apps**.

Google has also **invested \$300M in the field of generative AI, taking a stake of 10% in the AI start-up Anthropic**. Founded by former OpenAI researchers, Anthropic has **developed Claude, an intelligent chatbot**. It is not yet published but is a **potential rival of ChatGPT**.



# Generative AI Top Providers- Microsoft

## 01 Microsoft Copilot

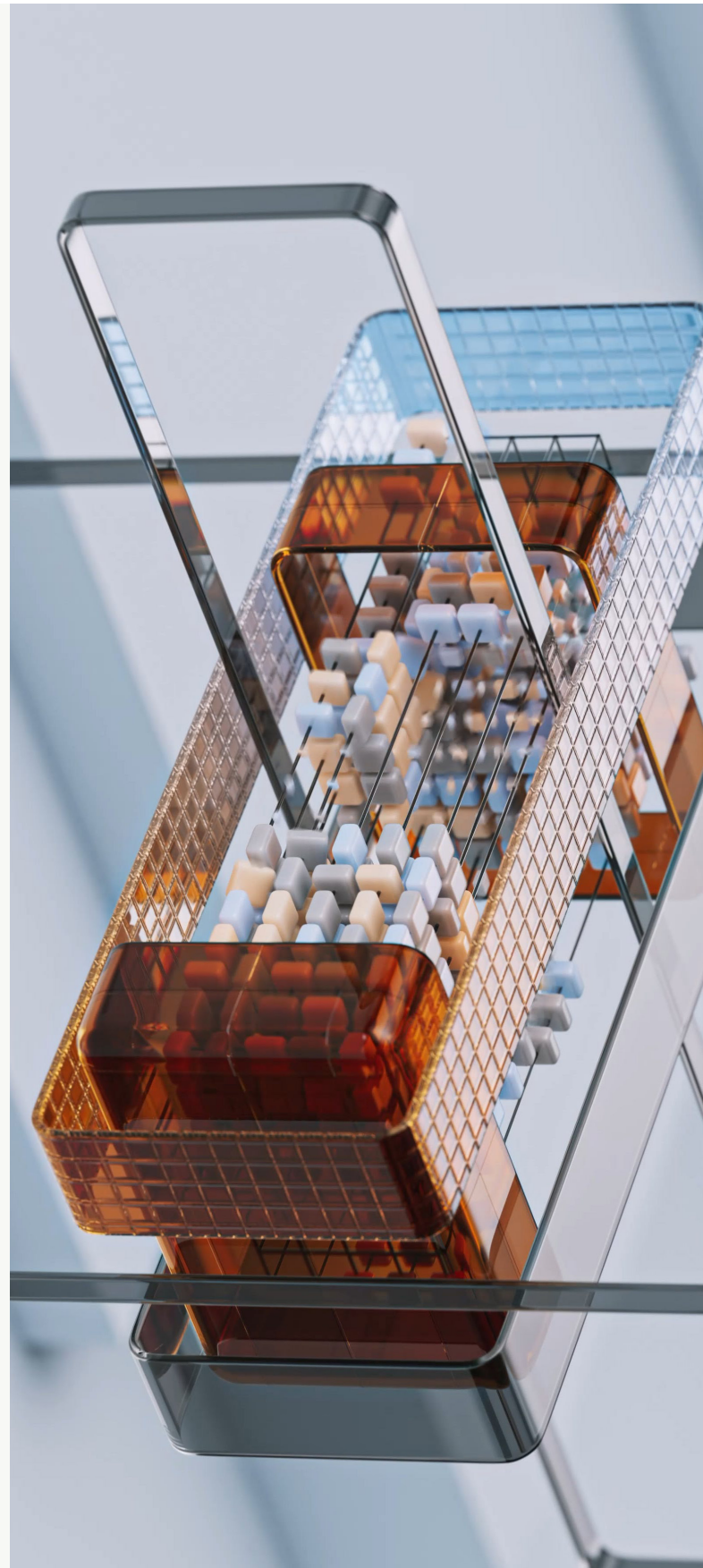
Microsoft Copilot is an **AI-powered productivity tool** that integrates with Microsoft 365 applications and Windows 11 to **provide real-time intelligent assistance. It leverages large language models (LLMs) and organisations' data** to enhance creativity, productivity and skills. Copilot works alongside various Microsoft 365 apps, including **Word, Excel, PowerPoint, Outlook, Teams and more.** It offers a range of capabilities, such as writing suggesting and code completion, data analysis and exploration, summarising key points and action items, or creating presentations and emails. It **aims to streamline tasks, boost creativity and help employees work smarter.**

## 02 Computing Power

Microsoft has made substantial **investments in AI-driven computing power.** In 2016, they committed **\$1 billion to the creation of Azure AI**, a global AI supercomputing platform. In 2019, Microsoft allocated **\$1 billion to OpenAI**, a research lab dedicated to developing safe and beneficial artificial general intelligence. In 2023, they announced a remarkable **\$10 billion investment in OpenAI**, intensifying their partnership to expedite AI breakthroughs. Furthermore, Microsoft **collaborates with GPU manufacturers like Nvidia to innovate GPU-accelerated AI hardware and software.**

## 03 Microsoft Fabric

Microsoft Fabric is an **all-encompassing analytics solution for enterprises** that encompasses everything from data movement to data science, real-time analytics and business intelligence. It provides a **comprehensive suite of services, including data lake, data engineering and data integration, all in one place.** It aims to **simplify and streamline the entire data analytics lifecycle**, from data ingestion and preparation to analysis, visualisation and decision-making. It provides a **unified platform that brings together various Azure data services, including Azure Data Factory, Azure Synapse Analytics, Power BI and Azure Purview, under a single interface.**



# Generative AI Niche Providers



## NVIDIA

Infrastructure Player

NVIDIA is a leading provider of AI hardware and software, with significant contributions to generative AI. Their powerful GPUs, AI frameworks and research efforts have made them a key enabler of the technology's advancement. They have established strategic partnerships with several major technology companies such as Microsoft, Adobe and Google Cloud.



## TECHVIFY

Infrastructure Player

TECHVIFY specialises in developing generative AI solutions for businesses across various industries. They offer a range of products and services including text generation, image generation and data augmentation. Their solutions are designed to help businesses improve their efficiency, creativity and customer engagement.



## OpenAI

Platform Player

OpenAI is known for its development of large language models (LLMs), such as GPT-3, capable of generating human-quality text, and DALL-E, capable of creating realistic images from text descriptions. OpenAI's LLMs are used by a variety of organisations, including Microsoft, Google and Meta to develop their own AI products and services.



HUGGING FACE

## Hugging Face

Platform Player

Hugging Face provides a popular open-source platform for developing and sharing generative AI models. Their platform, along with their active community support, has made them a go-to choice for developers and researchers working on generative AI projects. They have partnered with Microsoft, AWS and NVIDIA to streamline the development and deployment of generative AI.



## AI21 labs

Platform Player

AI21 labs is a startup that has developed cutting-edge language models like Jurassic-1 Jumbo, rivalling OpenAI's GPT-3 in its ability to generate human-quality text. AI21 labs partnered with Amazon for scalable generative AI applications and collaborated with Google Cloud for model accessibility. They also secured investments from NVIDIA on top of Google.



# Generative AI Niche Providers



## Cohere

Platform Player

Cohere provides customised Natural Language Processing (NLP) solutions for businesses, offering a conversational AI agent for quick access to company data. It can be integrated with Microsoft apps. They also partnered with Amazon Bedrock to extend their AI models availability and with Google to power Cohere NLP platform, all while securing an investment from NVIDIA.



## Synthesis.AI

Hybrid Player

Synthesis.AI is a leading synthetic data innovator, producing computer-vision-driven visuals and human simulations across industries and focusing on ethical AI development. The company has joined the AWS Partner Network to leverage their solution offering.



## Rain.AI

Hybrid Player

Rain.AI is a company that is developing AI processors or “artificial brains” to make AI more affordable and ubiquitous. Rain.AI is still in the early stages of development, having gathered a team of experienced AI researchers and engineers. Their main mission is to make AI radically cheaper.



## Unlearn.AI

Hybrid Player

Unlearn.AI uses innovative advanced machine learning methods to leverage generative AI in forecasting patient outcomes, starting with the domain of clinical trials. They produce AI-generated digital twins of individual trial participants, enabling smaller and more efficient clinical trials to bring effective medicines to patients sooner.



## Skymind

Hybrid Player

Skymind develops AI solutions for enterprises. They offer a suite of tools and frameworks that make it easier for businesses to build and deploy generative AI apps. Their offerings include a platform to develop and deploy AI apps, and a toolkit for building generative AI apps. Skymind partnered with NVIDIA to provide cutting-edge biometric solutions.

# Moving Forward

The landscape of generative AI has evolved significantly over the years, reminding us that innovation is often built on the foundations of the past. While the **concept of generative AI is not new**, recent advancements have propelled it into the forefront of technological innovation, revolutionising various fields from natural language processing to creative content generation.

One crucial lesson learned from the development and deployment of generative AI models is the **paramount importance of statistical accuracy**. These models are only as **reliable as the data they are trained on**, emphasising the need for high-quality, diverse and representative datasets **to ensure meaningful and dependable outputs**. Moreover, it is imperative to recognise that correctness in language models does not equate to the correctness of the ideas they generate. The **responsibility of interpreting and validating the generated content lies with humans**, as these models can inadvertently perpetuate biases or produce erroneous information.

Therefore, in this rapidly evolving landscape, one constant remains: the **indispensability of data**. Data continues to be the lifeblood of **discovery and innovation** in the realm of generative AI. Without access to rich, well-curated datasets, the potential of these models remains untapped.

**To unlock the full value proposition of generative AI** and comprehensively address the entire value chain, **a strategic partnership approach becomes essential**. By partnering with AI model development experts, **organisations can access specialised knowledge, high-quality data sources and ethical expertise** necessary for successful model deployment. These partnerships allow for the responsible collection and utilisation of data, ensuring that generative AI models not only meet statistical accuracy standards but also adhere to ethical guidelines and societal concerns. In doing so, we can continue to push the boundaries of what is possible in the world of AI-driven creativity and problem-solving **while ensuring a comprehensive value proposition that encompasses all aspects of the generative AI value chain**.

## Thank you

We encourage you to stay engaged with our content and **keep an eye out for our next edition**, which is scheduled for release in **Q1 2024**. We look forward to continuing to provide valuable insights and information in our future publications.

Please **click here** to share any suggestions & feedback.

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